

# Implementing the New Foreclosure Law

*\*Special webinar for those unable to attend the October 31 program\**

**Tuesday, November 20, 2012 ♦ 9:30 a.m. - 12:00 noon**

We are hosting a special webinar on the state's new foreclosure statute on Tuesday, November 20, for those bankers who were unable to attend the live seminar that was held on October 31.

The webinar, which will feature most of the same speakers as the live program, will include an overview of the new law and will focus on specific implementation steps as well as preliminary guidance issued by the Division of Banks.

Legal experts from the conveyancing bar and industry leaders from the mortgage lending and collections areas, together with MBA officials will participate in the program.

**Specifically, the program will address:**

- Clarifying mortgage products that fit within the definition of a "certain mortgage loan";
- Guidance on a good faith effort by a lender to assist a borrower in qualifying for a loan modification;
- Ensuring your bank's compliance with the new Massachusetts foreclosure law;
- Finalizing your file to proceed to foreclosure/filing affidavit under Chapter 194; and
- Updating the industry on the status of the creation of a "net present value" model.

We strongly encourage all banks that were unable to attend the live program to participate in this special webinar.

**Speakers:**

**Kevin F. Kiley**, Executive Vice President and COO, Massachusetts Bankers Association, Boston

**Jon K. Skarin**, Senior Vice President, Legislative and Regulatory Policy, Massachusetts Bankers Association, Boston

**Fran Nolan**, Esq., Harmon Law Office, Newton

**Julie Moran**, Esq., Orlans Moran PLLC, Boston

**Robert Lavelle**, Senior Vice President, Middlesex Savings Bank, Natick

**Rick Fisher**, Senior Vice President, Bridgewater Savings Bank

**Kim Downey**, Vice President, Salem Five Cents Savings Bank

**Joy Mills**, AVP, Webster Five Cents Savings Bank

**Who Should Attend:**

Officials in the mortgage lending, collections, and compliance departments and individuals involved in bank foreclosure procedures are encouraged to participate in the program.

**For More Information:**

For questions, please contact Kevin Kiley or Jon Skarin at 617.523.7595. Direct registration inquiries to Pat Tabolsky, ptabolsky@massbankers.org.

**Registration:**

**Please check all appropriate boxes:**

Webinar/materials (live hookup)  \$265 mem  \$465 nonmem  
 CD/written materials  \$265 mem  \$465 nonmem

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**Three Ways to Register**

**Online:** [www.massbankers.org](http://www.massbankers.org)

**Fax:** Credit card payments to our secure fax line: 617.249.0441

**Mail:** Massachusetts Bankers Association-ISNF12  
 One Washington Mall, 8th Floor, Boston, MA 02108-2603

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